



ETPHA Kick-Off Classic Sale

3149 Old Highway 68 • Madisonville, TN 37354 • 423-337-1383

Dear Hereford Producer,

The 2022 East Tennessee Polled Hereford Association, Inc. "Kick-Off" Classic will be held at the Great Smoky Mountains Exposition Center in White Pine, Tennessee on August 27, 2022 at 11:00 AM EST. Enclosed you will find the updated terms and conditions of the sale. The deadline for consignments is June 16, 2022.

Tommy Coley has agreed to visit with the consignors and photograph cattle. Please get your consignments in early to help organize the photo schedule. Please contact Kathryn Ingram (423-337-1383) or Tommy (815-988-7051) to schedule photos.

Please mail consignment checks (\$50 per lot) and registration papers to: Kathryn Ingram, ETPHA, 3149 Old Hwy 68, Madisonville, TN 37354. The footnotes and pictures can be e-mailed to katingram.123@gmail.com (preferred method) or sent by regular mail to my address. The footnotes should include breeding information with the name and registration number of the service sire(s).

The following hotels are located on the same exit as the Great Smoky Mountains Expo Center, Exit 8 on I-81.

- **Best Western plus Morristown Conference Center:** 5435 S Davy Crockett Parkway, Morristown; (423) 587-2400 (includes free hot breakfast)
- **Hampton Inn Morristown, I-81:** 5368 Winners Circle Road, Morristown, Tennessee, 37813; 423-839-1920 (Includes free hot breakfast)

Thank you for your interest and support of this sale. Your contribution of high quality stock with balanced pedigrees and EPDs are essential to the continuation and success of this sale.

Sincerely,

Kathryn Ingram

ETPHA Sale Manager



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Sale Requirements 2022 ETPHA Kick-Off Classic:

1. \$50 Non-refundable Entry Fee for registered Hereford animals. Should the selling expense exceed \$50, the excess will be charged against the proceeds of the sale. Consignment deadline is **June 16, 2022**.
2. Commercial lots will be charged a consignment fee of \$50 per lot or \$60 per cow-calf pair. Commercial lots should be Hereford influenced.
3. **The sale is limited to the number of lots that can be penned (first come, first serve basis). The facility only has 56 pens. Preference will be given to registered lots. This would mean, that if we were over by 1 pen, the last commercial entry or entries for a pen would not be eligible.**
4. Haltered and Non-haltered lots are accepted; however, it is strongly suggested that any animals that are show age be on halter.
5. We strongly encourage you to clip the sale cattle.
6. All lots must have appropriate* health papers. An EID (840 USDA tags) or metal clip tag is required in any adult cattle that may be transported across state lines. The Certificate of Veterinary Inspection must be issued within 30 days of the sale. **Remind your veterinarian that these tests are not just to transport the cattle to the sale, but also to allow for transportation to the new buyer's home.**
7. All breeding age bulls must pass a Breeding Soundness Evaluation and provide proper documentation of the BSE. Non-virgin bulls must pass a trichomoniasis test. Any service sire must be DNA tested.
8. No Cows over seven years old unless approved by sale committee.
9. **All females over 2 must be bred or have calf at side.** Short-bred cows without calves typically do not sell as high as cows that are 7+ months bred or have a calf at side.
10. Only Polled and Horned lots registered with the AHA will be accepted as registered lots.
11. The sale cattle will be screened upon arrival by the sale committee, any cattle declared unfit will be excused from the sale and physically removed from premises.
12. Original registration certificate or proof of application pending are required for consignment, no animal older than 1 month will be sold without a certificate. **Calves less than 1 month old without a certificate must be transferred by the seller at their expense.**
13. All sale lots will be sold as guaranteed breeders under the following guidelines: Bulls that are allowed to run with the herd before they are 18 months of age are not guaranteed breeders. Animals failing to breed at the age of 21 months may be returned to the seller if in as good condition as when sold. The seller reserves the right to try said animal for six months and if the animal proves to be a breeder return the same animal to the station of the buyer at the buyer's expense. If the animal proves a non-breeder, a satisfactory exchange will be made or the purchase price will be refunded. The return of the full purchase price will in any case be deemed as satisfactory in settlement.